



## **Core Technology's Online Service Bureau Expands Law Enforcement Information Access with LocatePLUS**

Core Technology launched its online service bureau in 2004 as a response to the needs of smaller law enforcement agencies for a "one-stop shop" that could provide secure and reliable access to law enforcement data repositories. Core has continued to expand the capabilities of its online service bureau access for clients in 2005, thanks to a business partnership Core inked in December 2004, with LocatePLUS (Beverly, Mass.), an industry-leading provider of business-to-business and business-to-government investigative solutions.

The Core-LocatePLUS partnership underscores Core's commitment to its law enforcement clients. These clients require fast and immediate access to data that is not available to the general public. "We have over twenty years experience working with diverse computer platforms and devices so that they can share data in a secure and reliable environment," said Rodney Ford, Vice President of Sales and Marketing for Core. "When we first learned of LocatePLUS, whose specialty was in databases and searches, we felt that the combination of Core's secure access technology and LocatePLUS' data for law enforcement, would be a natural fit."

Core recognized that many of its law enforcement clients participated in regional information sharing systems. The Core service bureau was an easy way to incorporate the LocatePLUS investigative database into these information sharing systems. "This gives Core Technology clients a greater pool of information they can use to do their jobs more effectively and efficiently," said Dave Hadsall, CEO of Core. "It has also been shown that law enforcement personnel can do their jobs better when information is constantly available in the field. LocatePLUS' adaptability onto wireless formats, along with its depth of current, real-time information, will benefit our clients on-the-go as well as in the office."

### **The LocatePLUS Story**

Originally founded in 1996, LocatePLUS serves over 16,000 clients throughout the United States. Clients include private investigators, attorneys, data providers, insurance companies, collection agencies and law enforcement. LocatePLUS data engines can search by name, social security number, phone or cell phone number, vehicle or corporation. The company continually aggregates public records from many different sources.

Using proprietary linkages to information that work with ten to fifteen discrete databases, LocatePLUS has the flexibility to return results for searches on partial license plates—or to locate relatives and neighbors for requested individuals.

"Our goal is to deploy in-depth information to any device," said Laura Stanicek, LocatePLUS Channel Relationship Manager. "With Core's strength in Java applications and connectivity, there was tremendous value in a mutual partnership."

Core's agreement with LocatePLUS provides Core's subscribers with yearlong access to the LocatePLUS database in the online Core service bureau for a flat monthly fee.

"By creating a channel partnership with Core Technology, we are pleased that we have aligned with a longtime player in the investigative law enforcement market," said Jon Latorella, CEO of LocatePLUS.



Core's middleware technology will make the LocatePLUS offering available to both wireless and wired devices—giving law enforcement professionals a “best practice” combination of mobility and flexibility.

### **How LocatePLUS Works with other Law Enforcement Data Repositories**

Today, most law enforcement agencies access data from a variety of state and federal systems. Often, this data is not well-integrated. The data requires several separate accesses to different systems to capture all of the information relevant to a specific incident or individual. This information is often not as comprehensive as it can be. By incorporating LocatePLUS data with its standard law enforcement data repository accesses, Core can now offer additional information (like court data) on individuals. Through the Core online service bureau, law enforcement agencies can accomplish this extended information access with a single signon in a highly secure environment.

### **Access through Virtually any Type of Device**

Core's proven information access technology gives law enforcement agencies enormous flexibility for data access. Law enforcement professionals in the field can access fully integrated data stores through a single signon from a portable device like a Blackberry or a Pocket PC. Since field-based personnel can process more data than just the online queries to the state system, they have additional “drill-down” capability to powerful information in seconds. Core's integration unifies data access between disparate data repositories—but there is an additional level of data integration inherent to LocatePLUS, which has already integrated 10-15 databases into a single data access or query.

“With the Core-LocatePLUS combination, you are able to input more search parameters through your portable device, and you have more choices for search selections,” said Core's Dave Hadsall. “This has allowed law enforcement professionals stationed in the field to access more data “on the fly”—like who lives at a specific address.”

For detectives performing extensive and detailed research in an office setting, the enrichment of data made possible with LocatePLUS saves time and speeds answers. In the past, detectives have principally relied on state and federal information for their research. Now, they can also access information from other informational areas, such as the court system.

“When you can access more than one database and have multiple hits in a single query, there is enormous benefit,” explained Dave Hadsall. “Core has also formatted this information in ways that are conducive to the different processing and display capabilities of the access devices that law enforcement professionals use.”

### **Secure and Reliable Access—with Rapid Implementation**

Core's online service bureau offers security and reliability to smaller law enforcement agencies looking to economize their operations, and to larger agencies looking for redundant access to critical information stores in a disaster recovery/business continuation scenario.

A subscription to the service bureau gives full access to state and federal information systems and to information from services like LocatePLUS for a flat annual fee. For agencies, this simplifies or eliminates the initial setup and maintenance of T1 and 56K lines into various state and federal locations for critical data access. It also eliminates the ongoing tasks of keeping firewalls and security updated. Data is properly encrypted en-route, and is also secured in applications and repositories.



Core secures data from state repositories through pre-established firewalls. The Core service bureau also provides two-factor user authentication. Finally, data is encrypted throughout the entire system. Core software that is used on client devices is automatically downloaded from the online service bureau whenever there are updates or enhancements. This eliminates a potentially daunting IT maintenance task.

Because the Core service bureau is already linked into and secured with critical state, federal and other data repositories, end to end implementation time is instantaneous.

### **Providing Law Enforcement Professionals with a “One-Stop” Shop**

The Core-LocatePLUS business partnership is as seamlessly integrated as its complementary products and services.

Core clients will enjoy the fact that whether it is product information, client service, consultative questions or technical support, a single phone call to Core will handle the issue.

There is flexibility, as well, in how clients can use the service bureau. “Within the service bureau environment, our clients can pick and choose from a menu of services,” said Rodney Ford. “We recognize that each client is unique. However, there is one thing we will guarantee no matter how the client chooses to configure services. Our service bureau meets all federal standards, and there is significantly less paperwork for clients to worry about with the service bureau solution.”

### **LocatePLUS and Core’s Online Service Bureau—An Unbeatable Combination**

When Core originally conceived its service bureau and the subsequent partnership with LocatePLUS, it was looking for yet another way to help law enforcement agencies achieve the affordability, scalability and immediacy of implementation they were looking for.

“There is tremendous potential for our clients in the Core-LocatePLUS partnership,” said Core’s Dave Hadsall. “LocatePLUS presents value-added information that can help both field and office law enforcement personnel on a daily basis. With Core’s additional integration capabilities, we can bring the value of this information to the law enforcement professional through virtually any kind of end device—whether that device is a wireless Blackberry or a Pocket PC, a laptop computer, or a desktop computer in the office.”

For more information on the Core online service bureau and LocatePLUS, contact Core Technology at 800-338-2117, or at email [sales@ctc-core.com](mailto:sales@ctc-core.com).